

**TRUST EARNED  
THROUGH  
PERFORMANCE**

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**WOLSELEY**  
Industrial



# INDUSTRIAL VALVES, PIPE, FITTINGS & FLANGES

**Wolseley Industrial** is a leading supplier of pipe, valves, fittings and support services to Canada's industrial markets. A specialist stockist and distributor, Wolseley Industrial offers a comprehensive range of products backed by an industry leading team of technically knowledgeable associates focused on delivering efficiencies and cost savings to its customers.



## WE ARE CANADA'S INDUSTRIAL VALVE SPECIALIST

- Conventional and Unconventional Oil and Gas
- Chemical, Petrochemical and Refining
- Mining and metals
- Pipeline and transmission
- Pulp and paper
- OEM, Fabrication and manufacturing
- Water and wastewater
- Shipbuilding

# GROUP HEALTH AND SAFETY POLICY

**Wolseley Industrial** employs a company-wide Health & Safety program with a rigorous process of auditing and verification of processes and procedures.

Health and safety is a key priority for Wolseley, whether it involves our employees, customers or the communities in which our companies operate. Our aim is to create an accident-free workplace and we are committed to continuous improvement in health and safety performance throughout our operations. We will maintain systems to ensure full compliance with legislation and our policies.

**Wolseley** will provide a safe and healthy working environment and we will not compromise the health and safety of any individual. Wolseley will provide the necessary training and resources to allow for the safe performance of day-to-day activities.

At a minimum, Wolseley will comply with local health and safety laws in every country where we operate. We believe that having effective safety management requires the involvement of employees at all levels.

## Our Top Priority

### IN ORDER TO MEET THESE AIMS AND COMMITMENTS, WE WILL

- Develop, implement and monitor health and safety policies and procedures appropriate to our business activities
- Identify the hazards and risks associated with our activities and put in place appropriate control measures
- Establish channels of communication which encourage employees to contribute to improvements in our health and safety performance
- Provide appropriate resources to ensure that this policy statement may be brought into effect and maintained
- Ensure work-related incidents and near misses are reported, investigated and analyzed to prevent recurrence
- Provide sufficient information, advice, training and supervision to ensure that people under our control are fully aware of their responsibilities and are competent to undertake their activities

### ALL EMPLOYEES HAVE A DUTY TO CO-OPERATE IN THE OPERATION OF THIS POLICY BY

- Taking reasonable care for their own health and safety and that of others who may be affected by their actions
- Co-operating fully to ensure compliance with policies and procedures introduced to fulfill our obligations
- Co-operating with us in maintaining high standards of health and safety
- Maintaining their place of work and their equipment in a tidy and safe condition
- Making proper use of equipment provided in the interest of health and safety

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**OUR HIGH STANDARDS OF EXCELLENCE, TRAINED STAFF, PROBLEM SOLVING EXPERTISE AND VAST PRODUCT INVENTORY ALLOW US TO SERVE YOU 24 HOURS A DAY, 7 DAYS A WEEK.**



**Wolseley Industrial** maintains one of the most comprehensive and stringent Quality Management Systems (QMS) in the industry. Our quality priorities are driven from senior management at the highest levels in the company who give support to our Quality Council made up of industry veterans charged with overseeing the company's quality processes and operations.

# A Commitment to Quality

## VENDOR COMPLIANCE THROUGH CONTINUAL INSPECTION

### PRODUCT INTEGRITY

Product integrity remains one of the top priorities of our QMS and is managed through our Approved Manufacturers List (AML) process. Qualified auditors conduct on-site level one full process audits of global manufacturers. In addition, the Wolseley Industrial Metrology and Material Services Division conducts tens of thousands of inspections each year on incoming material to ensure that the material meets specifications.

### CUSTOMER AUDITS

Customer audits of Wolseley Industrial quality facilities and locations are welcomed as they allow us to differentiate ourselves and instill confidence in customers. Our control program enables us to document, track and trend incidents and corrective actions involving customers, suppliers and internal issues.

### FULL TRACEABILITY

Full traceability of the products we sell through to the manufacturing process allows for a closed loop process that gives customers confidence that complete analysis can be conducted on any products we sell. Wolseley Industrial also maintains full traceability of all valves that are automated in our multiple automation facilities.

### ISO 9001:2008

ISO 9001:2008 certification is a requirement of all Wolseley Industrial locations and is an on-going process with existing and new industrial locations. Every facility's progress toward achieving certification is tracked and maintained by the quality assurance department.

## CHECKPOINT

**CHECKPOINT** process leverages "critical control point" data for select Meridian™ valves to provide a quality control mechanism. Key components of the CHECKPOINT process include:

- A.** Database links CHECKPOINT input to specific valve serial numbers.
- B.** Visual review and/or inspection and sign-off at each stage in the process
- C.** Checklist/traveler for each valve in production that tracks its progress from raw material to finished product.



# WE'RE A NORTH AMERICAN LEADER IN THE SUPPLY OF:

- Valves and valve actuation
- Industrial pipe, fittings and flanges
- Engineered products and steam specialties
- Turnkey solutions

**Wolseley Industrial** provides market-leading solutions for customers across a broad range of industries. We leverage our local, national and international strengths to support long-term major projects, as well as the day-to-day supply requirements of our customers.

# Supply Solutions

## WE DELIVER:

Security of supply  
Cost advantages  
Higher ROI  
Improved operations

## INTEGRATED GLOBAL PRODUCT SOURCING

**Wolseley Industrial** only sources products from high quality vendors that meet our rigorous quality requirements, and we pass along to our customers the cost benefits of large volume purchases. We've developed close relationships with dependable Canadian, European, Asian and North American manufacturers that adhere to the highest standards.

## INTEGRATED SERVICES/MRO

**Wolseley Industrial** provides outstanding supply chain management solutions for a full range of Maintenance, Repair and Operating supplies. We offer customized solutions in:

- Procurement Services
- Inventory Optimization
- Information Management and Reporting
- Replenishment Control
- Materials Distribution

## GUARANTEED TO REDUCE YOUR COST OF DOING BUSINESS

**Our solutions** will lower your total cost of ownership through reductions in product price, inventory investment, overall procurement costs and improved processes.

## MAJOR PROJECT MANAGEMENT

**Wolseley Industrial has established** an experienced Project Management Team which has successfully completed both international and domestic projects. Special care is taken in sourcing products that meet customer requirements commercially, technically, legally, and operationally (including expediting, reporting and documentation) while adhering to the project schedule.

## HOME TEAM ADVANTAGE

**We employ experienced, knowledgeable and dedicated project teams to support your specific product requirements**

- 24/7 sales personnel, service and support.
- Extensive project expediting, documentation, change management, project management, and post-order management expertise.
- Rapid turn-around valve actuation department.
- Inventory management programs geared to customized local requirements.
- Industry-leading distribution network with on-the-ground supply capability from Wolseley Industrial's highly trained, and experienced teams.
- Innovative life cycle cost reduction solutions.

# INDUSTRIAL VALVES



**Wolseley Industrial** is a focused supplier of valves in Canada and has achieved exclusive, master or preferred distributor status with manufacturers of recognized, high-quality products. Wolseley Industrial is ISO 9001:2008 certified and stocks an industry leading inventory of both commodity and specific application valves in a wide range of sizes, materials and pressure classes.

## Valves & Valve Actuation

### VALVE ACTUATION

**Wolseley Industrial** provides rapid turn-around valve actuation solutions and will customize its industry leading valve product range to meet its customers' actuation needs. Actuation products include electric actuators, pneumatic and hydraulic actuators, and control accessories.

### VALVE INNOVATION

**Wolseley Industrial** works in partnership with its customers and manufacturers to develop unique solutions to problems. A combination of experience, resources and broad technical knowledge gives Wolseley Industrial an advantage reflected in our unique product offering and strong customer relationships. Examples include the Meridian™ Back Pressure Valve, Low-bleed wellhead pressure control package and Forum Choke package.

### SPECIFIC APPLICATION VALVES

**Wolseley Industrial** also stocks valves designed with specific features and proper metallurgy to provide proven solutions for tough applications. Applications include: molten sulphur, acid gas/tail gas service, pulp mill liquor service, pump and compressor discharge, high temperature/abrasive applications, pipeline pigging, cryogenic applications, high pressure steam and hot water applications, autoclave operations and other difficult services.



# SPECIAL APPLICATION VALVES

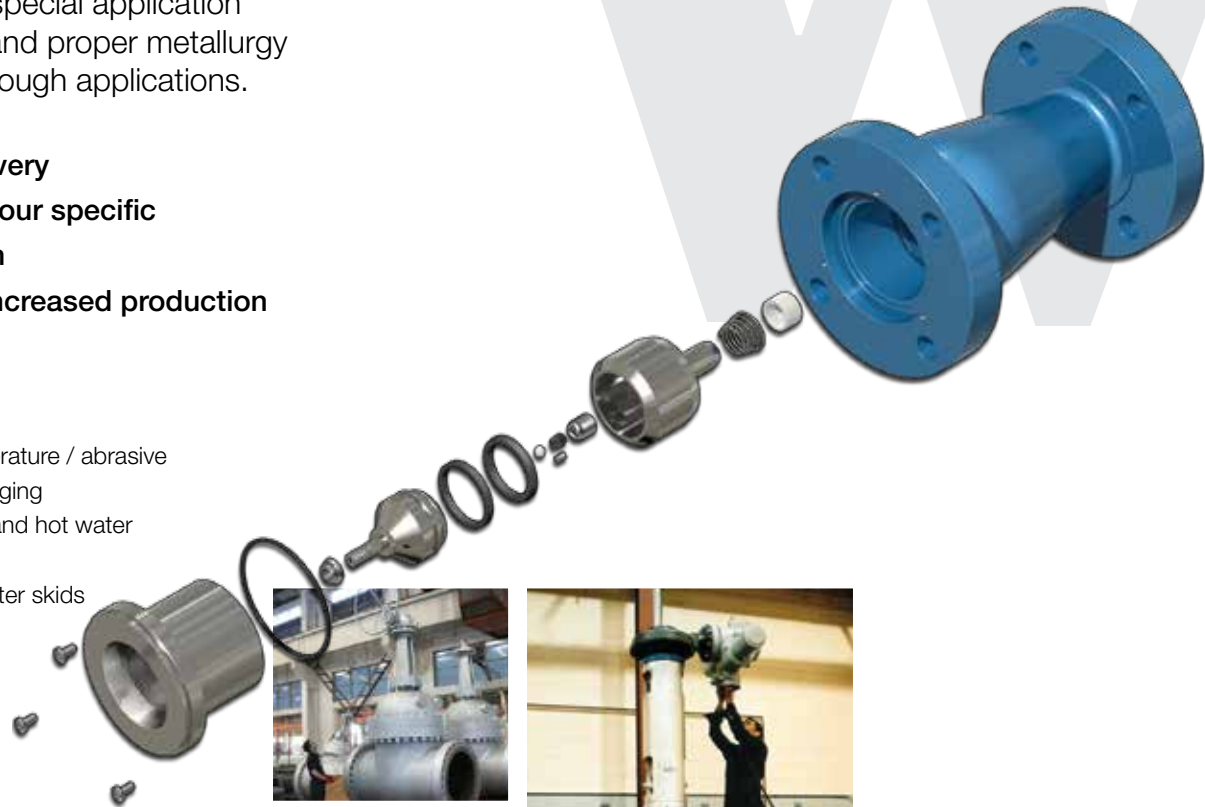
**Wolseley Industrial** stocks “special application valves” designed with features and proper metallurgy to provide proven solutions for tough applications.

- In-stock valves for fastest delivery
- Technical expertise to match your specific applications to a valve solution
- Reduced operating cost and increased production
- Lower total cost of ownership

## Typical Applications

Molten sulphur  
 Acid gas / tail gas  
 Saltwater / CO2 injection  
 Pump and compressor discharge

High temperature / abrasive  
 Pipeline pigging  
 HP steam and hot water  
 Cryogenic  
 Wellsite meter skids



# EXCLUSIVE MASTER DISTRIBUTOR

**Wolseley Industrial** PFF products from reputable, well-established global sources. Our quality assurance criteria for qualifying vendors is rigorous and extensive, and is focused on ensuring compliance to industry standards, manufacturing standards and ability to provide a dependable source of supply.

# Pipe, Fittings & Flanges



#### Materials include:

Alloys	Forged Steel
Aluminum	HDPE
Brass	Industrial PVC/CPVC
Carbon Steel	Malleable Iron
Cast Iron and Ductile Iron	Plastic
Cement Lined (CML)	Stainless Steel
Fiberglass	

#### DID YOU KNOW:

**Wolseley Industrial** offers a wide selection of Pipe, Valves and Fittings (PVF) to industrial markets. We've achieved exclusive, master or preferred distributor status with manufacturers of recognized, high quality products.





## PIPE

### Pipe materials

Carbon, Stainless, Alloys  
Inconel and Titanium  
Brass, Ductile Iron, Copper,  
Fiberglass, Plastic

### Manufacturers

Bristol  
Chemtrol  
Conley Fiberglass  
Felker  
IPSCO  
Marcegaglia  
Mueller  
Performance Pipe  
Sandvik  
Smith Fibercast  
Trent  
US Steel

## FITTINGS & FLANGES

### High yield flanges and fittings

Technoforge

### Weld fittings and flanges

Carbon, Stainless, Alloys (Inconel and titanium)  
Class 150# - 2500#

### Other fittings

Brass, Cast Iron, Copper, Ductile Iron, Fiberglass,  
Forged Steel, Plastic, HDPE, Malleable Iron

### Miscellaneous

Gaskets - Compressed/Metallic  
Gauges, Instrument Fittings  
Tape and Primer  
Insulation Kits  
Bolts, Studs and Nuts  
Pipe Nipples  
Hammer Unions

### Manufacturers

ASP  
Anvil  
Capitol  
Felker  
Gerlin  
Hackney  
Hamlet  
Allied  
Nibco  
Merit  
Phoenix  
Topline  
WFF  
Weldbend

## DID YOU KNOW:

### TRAINING MADE EASY

Wolseley Industrial can create customized training sessions to fit your specialized situation.

# VALVE SERVICES

In addition to product sales and distribution, Wolseley Industrial provides various on-site and in-shop services that ensure lower operating costs, reduced down-time and increased valve life and reliability. These services include, valve automation, refurbishing and repair, both in-shop and on site; valve storage and inventory management; actuation and environmental compliance solutions; and performance reporting.



## In-shop and in-field support services

### TECHNICAL SUPPORT

- Valve specification and application review
- Plant commissioning support
- Installation and maintenance information
- Documentation support
- Drawings of equipment and assemblies
- Product testing, troubleshooting and traceability

### COST SAVINGS

- Environmental compliance and emission reduction
- Valve refurbishing
- 24 hour field service
- Preventative maintenance programs
- Surplus valve sales

### TIME SAVINGS

- 24 hour field service
- Valve automation
- Expediting
- Rapid quotation and scheduling response



**DELIVERING  
TOTAL  
SERVICE  
SOLUTIONS**



**WOLSELEY INDUSTRIAL  
IS COMMITTED  
TO YOUR SUCCESS!**





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[wolseleyindustrial.ca](http://wolseleyindustrial.ca)